***Script: Terry's Lemonade Stand!***

**CHARACTERS:** Terry, Chris, Leslie, Pat, and three other (unnamed) classmates.

**SETTING:** Terry is sitting at a desk in the classroom, making a sign, when Chris walks by.

**PROPS:** A marker and a sign reading "Lemonade for Sale!"

**Chris:** What are you doing, Terry?

**Terry:** I'm going into the lemonade business at our next market session, Chris. Here, read this sign. (TERRY STANDS UP AND SHOWS THE SIGN.)

**Chris:** Lemonade for Sale! How much?

**Terry:** Fifty \_\_\_\_\_\_\_\_\_\_\_\_s a cup.

**Chris:** Fifty \_\_\_\_\_\_\_\_\_\_\_\_s a cup! Are you crazy, Terry? I have better things to do with my hard earned money than to spend fifty \_\_\_\_\_\_\_\_\_\_\_\_s on a cup of lemonade!

**Terry:** But, Chris! There are so many neat things for sale at our mini-society markets. And I want to buy lots of them. But I just don't make enough money. I've got to start earning more!

**Chris:** I don't think you will sell much lemonade at fifty \_\_\_\_\_\_\_\_\_\_\_\_s a cup.

**Terry:** I've just got to get the money before our next market day! So I'm going to start selling lemonade to get the money that I want. (LESLIE ENTERS.)

**Leslie:** Hi! What's going on?

**Chris:** Terry is going to sell lemonade, Leslie, but it costs too much for me to buy.

**Leslie:** How much is it?

**Terry:** Fifty \_\_\_\_\_\_\_\_\_\_\_\_s a cup is what I said, but maybe that is too much. How much would you pay for a cup, Chris?

**Chris:** I might give you 30 \_\_\_\_\_\_\_\_\_\_\_\_s a cup since you're my friend.

**Leslie:** I only have 10 \_\_\_\_\_\_\_\_\_\_\_\_s.

**Terry:** Leslie, that's not enough! I have to pay for the lemons, the sugar, and the cups that I get from the classroom warehouse, you know. That costs 17 \_\_\_\_\_\_\_\_\_\_\_\_s for each cup I make. Plus, I made a deal with my friend Sarah to use her desk in the front of the room for the lemonade stand, on the condition that I pay her 2 \_\_\_\_\_\_\_\_\_\_\_\_s for each cup of lemonade that I sell.

**Leslie:** Here comes Pat and some other kids. Why don't you ask them. Maybe they will pay you 50 \_\_\_\_\_\_\_\_\_\_\_\_s a cup for your lemonade. (PAT AND THREE CLASSMATES ENTER.)

**Pat:** Hi, Terry! Are you planning to sell lemonade?

**Terry:** Yes, Pat. Would you like to buy some? It's really good!

**Pat:** How much?

**Terry:** I haven't decided on a price yet. Maybe you can help! How many cups of lemonade would you buy if I charge 50 \_\_\_\_\_\_\_\_\_\_\_\_s a cup?

**Everyone:** None! (EVERYONE EXCEPT TERRY SHAKES HEAD TO SIGNIFY "NO.")

**Terry:** (PAUSE) Hmmmmm. How many cups would you buy at 40 \_\_\_\_\_\_\_\_\_\_\_\_s a cup?

**Pat:** (PAUSE. PAT RAISES HAND.) Well, I'd buy one cup.

**Leslie:** Not me.

**Chris:** Me, either. (THE THREE CLASSMATES SHAKE HEADS TO SIGNIFY "NO.")

**Terry:** Well, that's just one customer. How many cups would you buy at 30 \_\_\_\_\_\_\_\_\_\_\_\_s a cup? (PAUSE. PAT AND CHRIS RAISE HANDS.)

**Pat:** I guess I'd still buy one cup.

**Chris:** And I'd buy one cup, at that price.

**Leslie:** That's still too much for me. (THE THREE CLASSMATES SHAKE HEADS TO SIGNIFY "NO.")

**Terry:** That's two customers this time. How many cups would you buy at 25 \_\_\_\_\_\_\_\_\_\_\_\_s a cup? (PAUSE. EVERYONE EXCEPT TERRY RAISES A HAND.)

**Pat:** One for me!

**Chris:** Me, too. (LOOKING AROUND) I think we all would want a cup!

**Leslie:** Yes! I'd take one, too, even if I have to borrow the money!

**Terry:** (COUNTING CUSTOMERS) One, two, three, four, five, six. That's better! Six customers! What about 20 \_\_\_\_\_\_\_\_\_\_\_\_s a cup. How many cups would you buy then? (PAUSE. EVERYONE EXCEPT TERRY RAISES A HAND, EXCITEDLY.)

**Pat:** For that price, I'd buy two cups!

**Chris:** Me, too!

**Leslie:** (LESLIE LOOKS AROUND. THE THREE CLASSMATES SHAKE HEADS TO SIGNIFY "YES.") I think we all would all would want two cups.

**Terry:** Wow! That would make twelve cups!

**Leslie:** Why don't you sell it for 15 \_\_\_\_\_\_\_\_\_\_\_\_s a cup. I'll bet everyone would buy 3 cups apiece! (EVERYONE EXCEPT TERRY SHAKES HEAD EXCITEDLY TO SIGNIFY "YES.")

**Terry:** Now wait a minute, Leslie. It costs me more than 15 \_\_\_\_\_\_\_\_\_\_\_\_s a cup to produce the lemonade. I couldn't sell it for that price! I'd lose money!

**Chris:** Well, have you made up your mind about the price? It sure would be nice to have some lemonade at our next market.

**Terry:** OK! Some friends of mine are going to help me figure out how much I should charge for my lemonade. Will you check with me later? I should be able to tell you my price then.

**Pat:** Sure. We'll be back!

**Chris:** See you later!

**Everyone:** Bye! (EVERYONE WAVES AND EXITS.)